

|                         | January/04    | February/04  | March/04      | April/04      |
|-------------------------|---------------|--------------|---------------|---------------|
| Lupo                    | 218           | 119          | 553           | 206           |
| Polo                    | 2795          | 1474         | 7077          | 3732          |
| Golf V                  | 659           | 809          | 7265          | 5451          |
| Golf IV                 | 5302          | 1707         | 2079          | 518           |
| Golf Estate             | 160           | 67           | 318           | 154           |
| <b>TOTAL GOLF</b>       | <b>6121</b>   | <b>2583</b>  | <b>9662</b>   | <b>6123</b>   |
| New Beetle              | 292           | 97           | 600           | 621           |
| New Beetle Cabriolet    | 313           | 131          | 914           | 507           |
| <b>TOTAL NEW BEETLE</b> | <b>605</b>    | <b>228</b>   | <b>1514</b>   | <b>1128</b>   |
| Bora                    | 392           | 220          | 1267          | 677           |
| Touran                  | 647           | 289          | 1339          | 851           |
| Passat B5 Saloon        | 2326          | 1004         | 3326          | 2245          |
| Passat B5 Estate        | 773           | 356          | 1600          | 892           |
| <b>TOTAL PASSAT</b>     | <b>3099</b>   | <b>1360</b>  | <b>4926</b>   | <b>3137</b>   |
| Sharan                  | 182           | 92           | 485           | 312           |
| Phaeton                 | 13            | 4            | 43            | 11            |
| Touareg                 | 205           | 87           | 297           | 175           |
| Caravelle               | 13            | 132          | 54            | 49            |
| <b>TOTAL VOLKSWAGEN</b> | <b>14,290</b> | <b>6,588</b> | <b>27,217</b> | <b>16,401</b> |
| TOTAL UK MARKET         | 197,591       | 91,460       | 466,955       | 187,004       |

| <b>May 04</b> | <b>June/04</b> | <b>July/04</b> | <b>August/04</b> | <b>September/04</b> |
|---------------|----------------|----------------|------------------|---------------------|
| 196           | 263            | 158            | 65               | 390                 |
| 2998          | 4148           | 2926           | 1462             | 6290                |
| 5066          | 5942           | 5195           | 2600             | 9710                |
| 202           | 105            | 78             | 35               | 39                  |
| 129           | 177            | 117            | 35               | 252                 |
| <b>5397</b>   | <b>6224</b>    | <b>5390</b>    | <b>2670</b>      | <b>10,001</b>       |
| 379           | 461            | 325            | 144              | 643                 |
| 560           | 434            | 362            | 170              | 503                 |
| <b>939</b>    | <b>895</b>     | <b>687</b>     | <b>314</b>       | <b>1146</b>         |
| 501           | 580            | 337            | 219              | 869                 |
| 857           | 1074           | 1282           | 629              | 1667                |
| 1489          | 1615           | 1510           | 683              | 3348                |
| 764           | 815            | 744            | 320              | 1772                |
| <b>2253</b>   | <b>2430</b>    | <b>2254</b>    | <b>1003</b>      | <b>5120</b>         |
| 228           | 675            | 346            | 124              | 381                 |
| 12            | 19             | 12             | 18               | 36                  |
| 243           | 261            | 224            | 152              | 537                 |
| 77            | 53             | 53             | 26               | 77                  |
| <b>13,701</b> | <b>16,622</b>  | <b>13,669</b>  | <b>6,682</b>     | <b>26,514</b>       |
| 194,480       | 239,077        | 187,632        | 84,996           | 430,763             |

| <b>October/04</b> | <b>November/04</b> | <b>December/04</b> |
|-------------------|--------------------|--------------------|
| 132               | 123                | 106                |
| 3429              | 3958               | 3241               |
| 6083              | 5485               | 3736               |
| 8                 | 0                  | 0                  |
| 135               | 98                 | 68                 |
| <b>6226</b>       | <b>5583</b>        | <b>3804</b>        |
| 206               | 211                | 215                |
| 483               | 385                | 223                |
| <b>689</b>        | <b>596</b>         | <b>438</b>         |
| 394               | 447                | 311                |
| 1106              | 1015               | 748                |
| 1343              | 1616               | 1034               |
| 689               | 722                | 525                |
| <b>2032</b>       | <b>2338</b>        | <b>1559</b>        |
| 421               | 228                | 251                |
| 9                 | 20                 | 16                 |
| 262               | 303                | 283                |
| 61                | 51                 | 34                 |
| <b>14,761</b>     | <b>14,662</b>      | <b>10,791</b>      |
| 170,866           | 172,094            | 144,353            |