

| Model                   | Jan 2017       | Feb 2017      | Mar 2017       | Apr 2017       | May 2017       | Jun 2017       | Jul 2017       | Aug 2017      | Sep 2017       | Oct 2017       | Nov 2017       | Dec 2017       | YTD 2017         |
|-------------------------|----------------|---------------|----------------|----------------|----------------|----------------|----------------|---------------|----------------|----------------|----------------|----------------|------------------|
| up!                     | 511            | 475           | 3,963          | 301            | 294            | 1,367          | 488            | 442           | 3,045          | 448            | 754            | 1,467          | 13,555           |
| Polo                    | 2,996          | 1,746         | 10,711         | 2,800          | 4,247          | 4,705          | 3,227          | 1,834         | 8,189          | 2,703          | 2,340          | 2,357          | 47,855           |
| Golf SV                 | 149            | 91            | 638            | 128            | 138            | 239            | 179            | 80            | 468            | 192            | 214            | 110            | 2,626            |
| Golf Cabriolet          | 0              | 0             | 1              | 0              | 0              | 0              | 0              | 0             | 0              | 0              | 0              | 0              | 1                |
| Golf VII Estate         | 342            | 208           | 1,024          | 142            | 441            | 626            | 342            | 184           | 986            | 499            | 460            | 504            | 5,758            |
| Golf VII                | 5,113          | 2,741         | 9,794          | 3,081          | 5,008          | 8,182          | 4,894          | 2,095         | 11,814         | 5,048          | 5,371          | 5,705          | 68,846           |
| <b>TOTAL GOLF</b>       | <b>5,604</b>   | <b>3,040</b>  | <b>11,457</b>  | <b>3,351</b>   | <b>5,587</b>   | <b>9,047</b>   | <b>5,415</b>   | <b>2,359</b>  | <b>13,268</b>  | <b>5,739</b>   | <b>6,045</b>   | <b>6,319</b>   | <b>77,231</b>    |
| Beetle                  | 40             | 27            | 129            | 28             | 25             | 133            | 105            | 48            | 267            | 44             | 62             | 77             | 985              |
| Beetle Cab              | 48             | 27            | 98             | 15             | 12             | 92             | 109            | 33            | 108            | 17             | 19             | 35             | 613              |
| <b>TOTAL BEETLE</b>     | <b>88</b>      | <b>54</b>     | <b>227</b>     | <b>43</b>      | <b>37</b>      | <b>225</b>     | <b>214</b>     | <b>81</b>     | <b>375</b>     | <b>61</b>      | <b>81</b>      | <b>112</b>     | <b>1,598</b>     |
| New Jetta               | 15             | 9             | 125            | 29             | 33             | 77             | 36             | 7             | 48             | 20             | 15             | 19             | 433              |
| Scirocco                | 190            | 113           | 816            | 132            | 334            | 658            | 411            | 238           | 1,134          | 366            | 305            | 238            | 4,935            |
| Touran                  | 209            | 174           | 890            | 276            | 353            | 443            | 383            | 113           | 671            | 260            | 304            | 340            | 4,416            |
| Tiguan                  | 1,574          | 643           | 5,224          | 1,896          | 2,139          | 3,188          | 1,954          | 836           | 5,319          | 2,215          | 2,006          | 2,127          | 29,121           |
| Tiguan Allspace         | 0              | 0             | 0              | 0              | 0              | 0              | 0              | 0             | 0              | 0              | 0              | 10             | 10               |
| T-Roc                   | 0              | 0             | 0              | 0              | 0              | 0              | 0              | 0             | 0              | 0              | 0              | 26             | 26               |
| Passat B8 Saloon        | 474            | 285           | 1,256          | 164            | 740            | 1,034          | 398            | 181           | 866            | 452            | 512            | 509            | 6,871            |
| Passat B8 Estate        | 669            | 410           | 1,846          | 195            | 1,015          | 860            | 767            | 312           | 1,403          | 708            | 817            | 849            | 9,851            |
| <b>TOTAL PASSAT</b>     | <b>1,143</b>   | <b>695</b>    | <b>3,102</b>   | <b>359</b>     | <b>1,755</b>   | <b>1,894</b>   | <b>1,165</b>   | <b>493</b>    | <b>2,269</b>   | <b>1,160</b>   | <b>1,329</b>   | <b>1,358</b>   | <b>16,722</b>    |
| CC                      | 38             | 12            | 201            | 15             | 18             | 2              | 2              | 0             | 7              | 0              | 3              | 7              | 305              |
| Arteon                  | 0              | 0             | 0              | 0              | 0              | 0              | 0              | 24            | 236            | 46             | 139            | 159            | 604              |
| Sharan                  | 71             | 39            | 746            | 151            | 198            | 337            | 289            | 163           | 601            | 140            | 172            | 308            | 3,215            |
| Touareg                 | 182            | 105           | 1,053          | 143            | 224            | 331            | 198            | 130           | 661            | 263            | 232            | 167            | 3,689            |
| Caravelle               | 67             | 35            | 200            | 118            | 69             | 80             | 72             | 32            | 172            | 72             | 57             | 48             | 1,022            |
| Transporter Shuttle     | 146            | 60            | 460            | 107            | 118            | 95             | 66             | 33            | 115            | 58             | 46             | 44             | 1,348            |
| Caddy                   | 133            | 126           | 310            | 233            | 250            | 190            | 174            | 138           | 222            | 205            | 157            | 239            | 2,377            |
| <b>TOTAL VOLKSWAGEN</b> | <b>12,967</b>  | <b>7,326</b>  | <b>39,485</b>  | <b>9,954</b>   | <b>15,656</b>  | <b>22,639</b>  | <b>14,094</b>  | <b>6,923</b>  | <b>36,332</b>  | <b>13,756</b>  | <b>13,985</b>  | <b>15,345</b>  | <b>208,462</b>   |
| <b>TOTAL UK MARKET</b>  | <b>174,564</b> | <b>83,115</b> | <b>562,337</b> | <b>152,076</b> | <b>186,265</b> | <b>243,454</b> | <b>161,997</b> | <b>76,433</b> | <b>426,170</b> | <b>158,192</b> | <b>163,541</b> | <b>152,473</b> | <b>2,540,617</b> |