

# Press Information

## **POLO – FINANCE OFFER**

From 1 April to 30 June 2009, Volkswagen Finance has attractive finance offers available to all retail customers who purchase any new Polo (excluding E 1.2-litre 60 PS model) with Solutions.

Set out below are two examples of the new Solutions offers which illustrate differing deposits and monthly rentals:

### **Polo E 1.2-litre 3dr 70 PS**

Term (months)	36
Mileage (per annum)	10,000
On the road retail cash price	£8,770.00
34 monthly payments of	£109.00
Acceptance fee (payable as first payment)	£125.00
Deposit	£2,590.03
Optional final payment	£3,402.00
Option to purchase fee (payable with optional final payment)	£60.00
Amount of credit	£6,179.97
Total amount payable	£9,883.03
Excess mileage	4.14p per mile

### **Typical 7.9% APR**

### **Polo E 1.2-litre 3dr 70 PS**

Term (months)	36
Mileage (per annum)	10,000
On the road retail cash price	£8,770.00
35 monthly payments of	£189.00
Acceptance fee (payable within first payment)	£125.00
Deposit	£189.00
Optional final payment	£3,241.00
Option to purchase fee (payable with optional final payment)	£60.00
Amount of credit	£8,581.00
Total amount payable	£10,105.00
Excess mileage	4.14p per mile

### **Typical 7.6%APR**

Around 80 per cent of new cars are purchased with some form of finance or borrowing. Volkswagen Retailers can provide a service to customers interested in purchasing with finance through Volkswagen Finance.

The financial services arm of the Volkswagen Group, Volkswagen Finance supports the retailer network with a range of finance and insurance products including its flexible personal contract plan – Solutions. The combination of brand values and inherent quality along with the flexibility of Solutions could ensure that a customer gets more Volkswagen for their motoring budget.

Established in 1994, Volkswagen Finance is a trading name of Volkswagen Financial Services (UK) Limited, a wholly owned subsidiary of Volkswagen Financial Services AG, based in Braunschweig, Germany.

**For further information on Volkswagen Finance or additional examples, please contact Phil Grisewood in the VWFS Press Office on 01908 485797 or 07803 511269.**